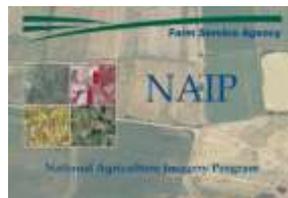


APFO Contracting Activities Report

USDA Imagery Planning & Coordination Meeting

Salt Lake City, Utah
December 6 - 8, 2011

Geoff Gabbott, Contracting Officer
USDA, FSA, Aerial Photography Field Office



FSA-APFO

Contracting Authority Review



CODE OF FEDERAL REGULATIONS:

7 C.F.R. 2.16(a)(1) [Revised as of January 1, 2010]

(iii) Coordinate and prevent duplication of aerial photographic work of the Department, including: (H) Coordinating and performing procurement, inspection, and application of specifications for USDA aerial photography;

USDA AGREEMENT BETWEEN FSA, NRCS, and USFS:

Implemented January/October 1977

UPDATE NEEDED

ASCS [FSA] will be responsible for establishing and maintaining a facility for procuring aerial photography and furnishing photographic products within the agreed scheduled time period, in the quantity, and of the quality requested by FS and SCS [NRCS].

FS Geometronics Handbook on Remote Sensing/Acquisition of Aerial Photography:

FSH 7109.13A - GEOMETRONICS HANDBOOK, CHAPTER 20 - REMOTE SENSING

For all block area projects of 100 square miles or more, fill out and submit the following [Application Package] to the Farm Service Agency/Aerial Photography Field Office (FSA/APFO).

Fiscal Year 2011

APFO Contracting Activities Report

APFO Contracting Branch

Chief Contracting Officer
Geoff Gabbott

NAIP
Contracting
Officer
**John
Mootz**

SAC & IT
Contracting
Officer
**Jacque
La Croix**

Resource
Contracting
Officer
**Michelle
Clifford**

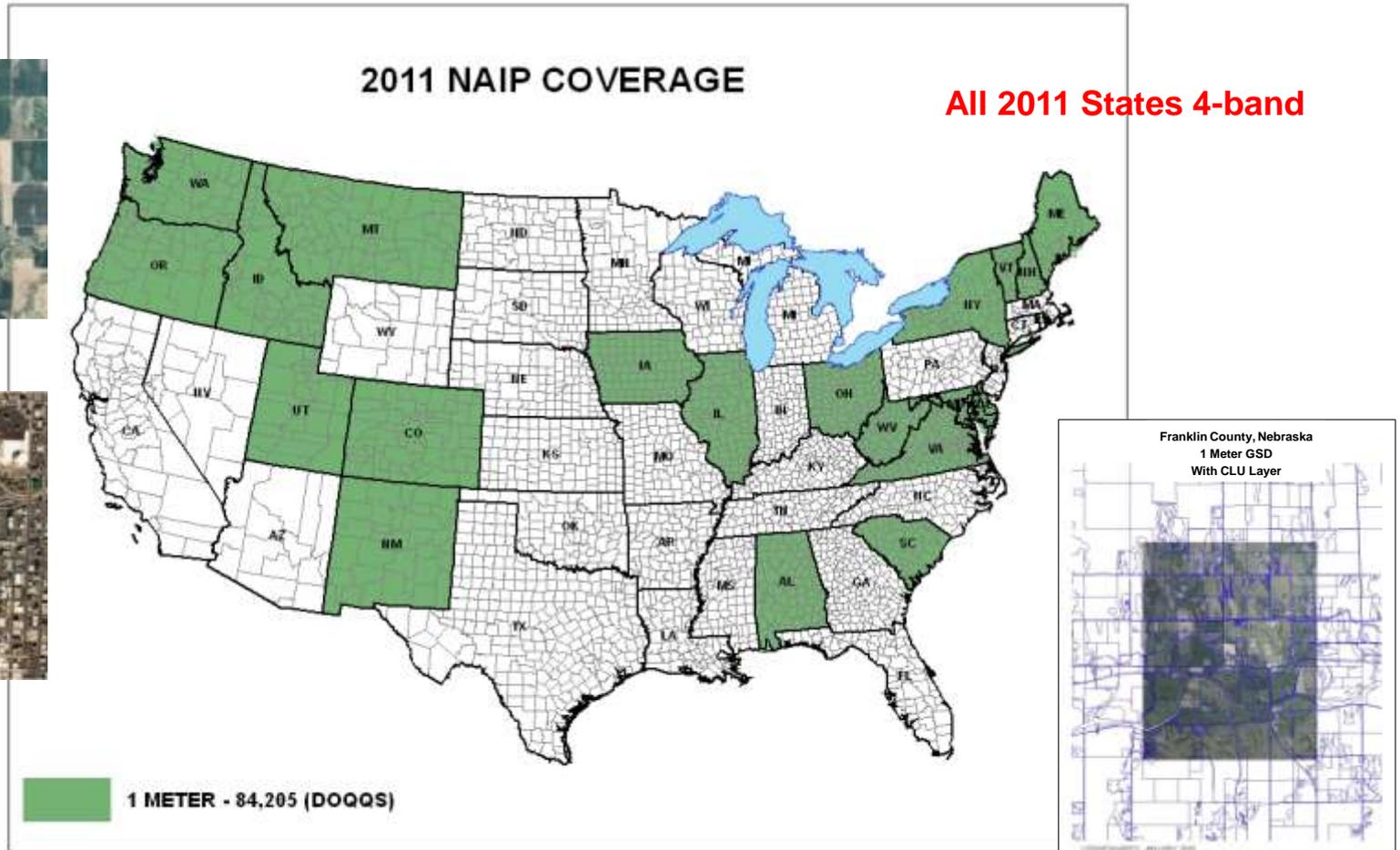
NAIP/SAC
Admin
Project
Specialist
**Bridget
Barlow**

NAIP/SAC
Admin
Project
Specialist
- Vacant -

FY2011 APFO Contracting Branch Summary:

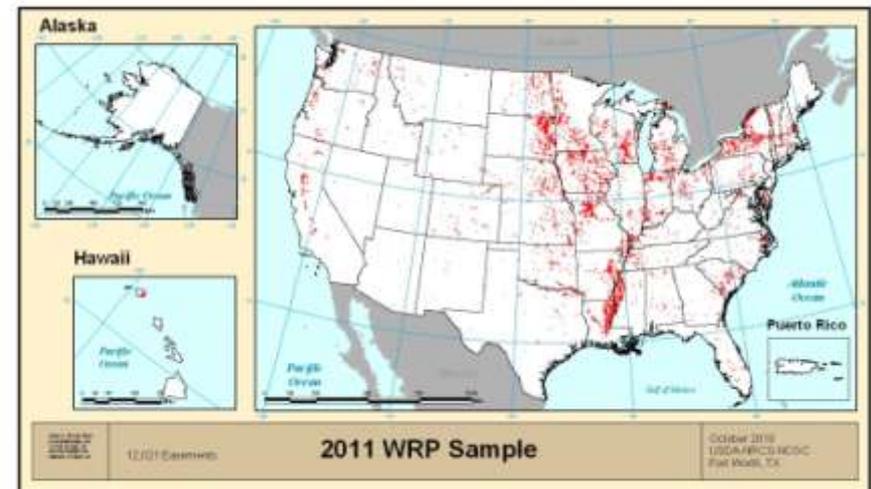
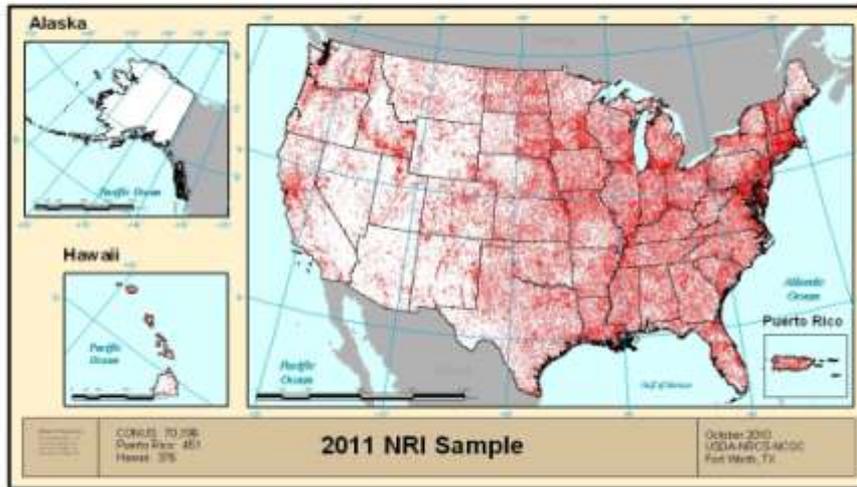
- **\$27,685,229.40 – Total amount of aerial photography & IT contracts awarded**
 - Provided procurement services to support:
 - FSA and partnering agencies with current NAIP imagery
 - NRCS with high resolution NRI and Stewardship Lands aerial photography
 - U.S. Forest Service with film aerial photography and high resolution digital imagery
 - APFO and WDC IT related requirements
- **1,281,837 – Total number of square miles of aerial photography contracted**
 - Contracted 1,175,517 square miles of NAIP imagery
 - Contracted 91,507 square miles for NRCS programs
 - Contracted 14,827 square miles of U.S Forest Service lands
- **\$317,061.93 – Reimbursements through administrative fees**
 - Through inter-agency service agreements with partnering agencies, reimbursements for APFO's services totaled \$266,744.38 from NRCS and \$50,317.55 from U.S. Forest Service
- **30% - Percent of all contracts were awarded to small business concerns**
 - Solicited sources for procurements under a 100% Set-aside for Small Business Concerns where applicable. This resulted in Small Business Concerns receiving 30% of the overall total contract dollar amount, with Large Businesses receiving 51% and Canadian (NAFTA) Businesses receiving 19%

FY2011 APFO Contracting Summary



National Agriculture Imagery Program (NAIP): Awarded contract task orders for one meter, 4-band, digital orthoimagery covering 1,175,517 square miles in 20 states, for a total contract value of \$16,454,443.63. 2011 was the final year of a 5 year IDIQ contract. NAIP supports the mission of FSA programs as well as partnering agency programs.

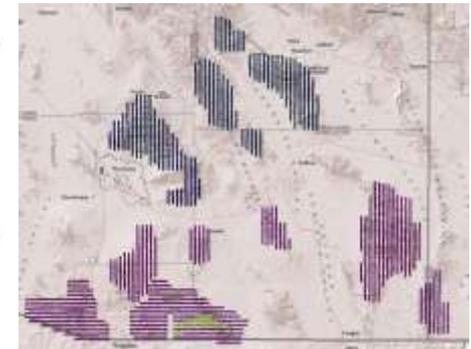
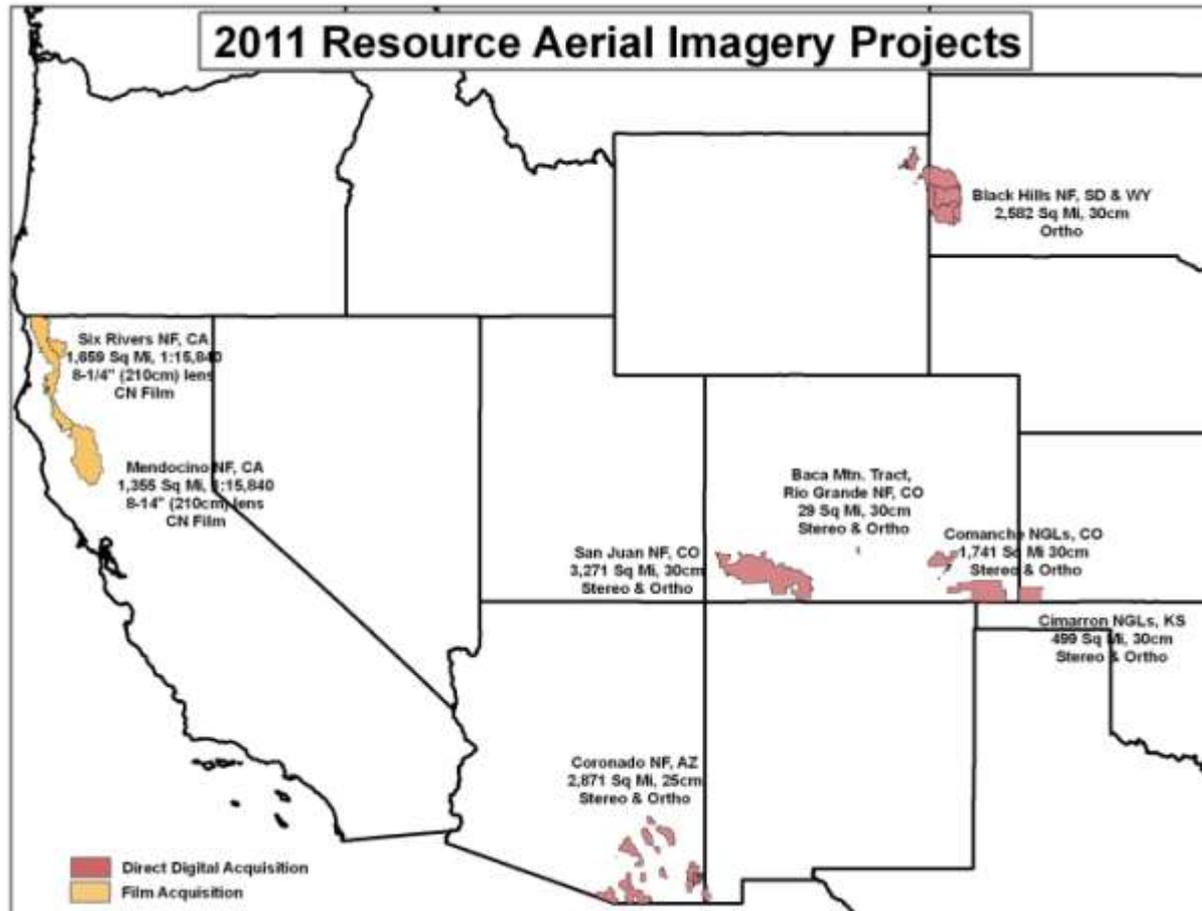
FY2011 APFO Contracting Summary



National Resource Inventory (NRI) and Stewardship Lands Imagery (WRP) Contracts:

Awarded contract task orders for 91,507 sites and easements in the lower 48 states, Hawaii, and Puerto Rico & Virgin Islands, for a total contract value of \$8,891,479.35. A combined total administrative charge of \$266,744.38 was assessed. 2011 was the first year of a two year IDIQ contract. NRI and SLI imagery support the mission of NRCS programs.

FY2011 APFO Contracting Summary



USFS Resource Aerial Photography Contracts: Contracted for 8 USFS resource projects (6 digital & 2 film) covering 14,827 square miles of national forest system land, for a total value of \$628,969.38. A combined total administrative charge of \$50,317.55 was assessed. Resource imagery supports U.S. Forest Service mission and programs.

FY2011 APFO Contracting Summary

APFO & WDC Information Technology (IT) Contracts: Purchased computer hardware, software, other related equipment, and maintenance agreements, for a total amount of \$1,710,337.04. APFO IT contracts amounted to \$1,622,333.37 and contracts for Washington FSA Headquarters amounted to \$88,003.67.

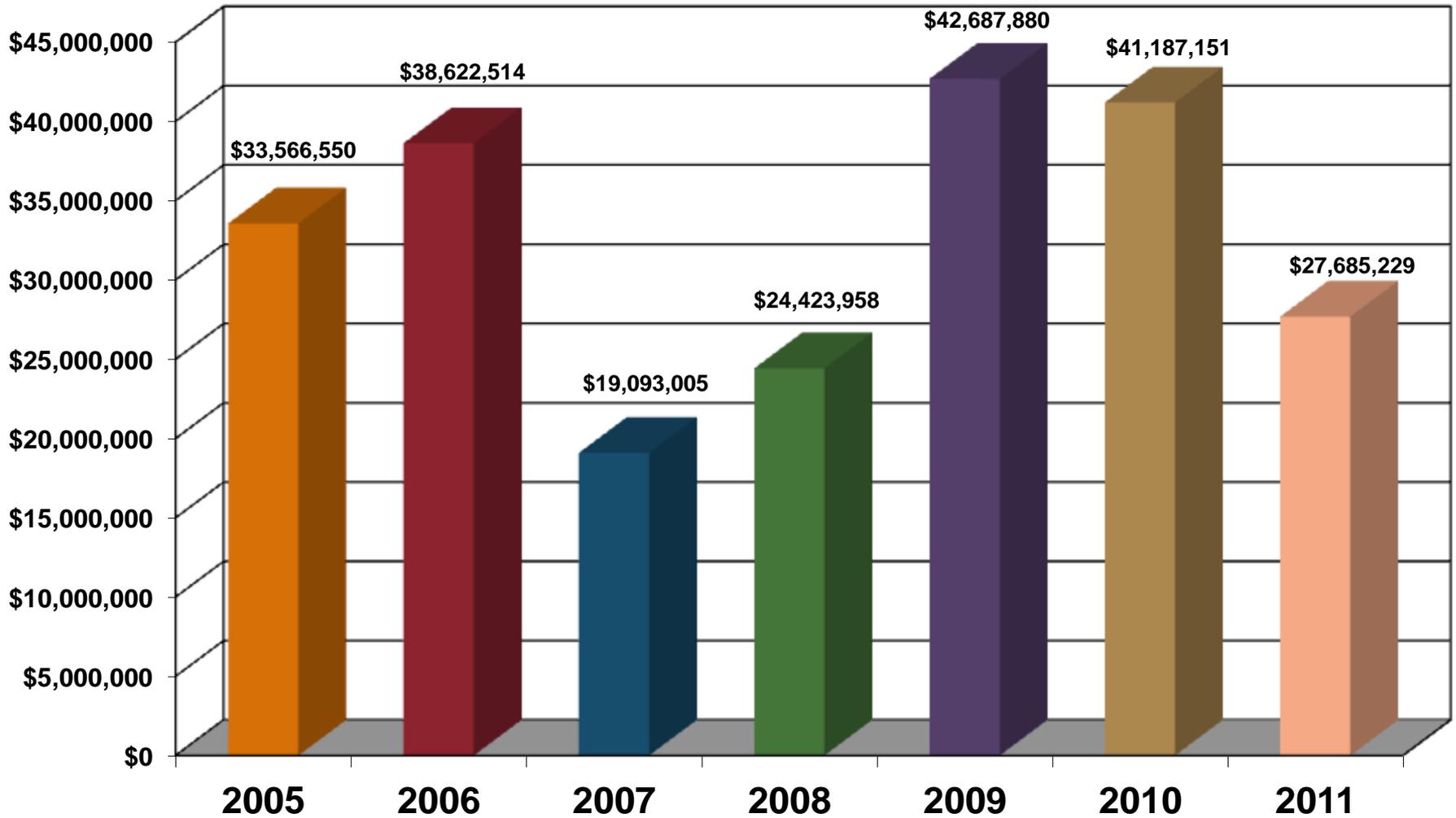


Small Business Concerns Program: Solicited sources for procurements under a 100% Set-aside for Small Business Concerns where applicable. This resulted in Small Business Concerns receiving 30% of the overall total contract dollar amount, with Large Business Concerns receiving 51% and Canadian (NAFTA) Business Concerns receiving 19%.

Contract Program	Small Business	Large Business	NAFTA Business	Program Totals
NAIP Contracts	5%	35%	19%	59%
Resource Contracts	2%	N/A	N/A	2%
NRI-SLI Contracts	21%	12%	N/A	33%
IT & Other Contracts	2%	4%	N/A	6%
ALL CONTRACTS	30%	51%	19%	100%

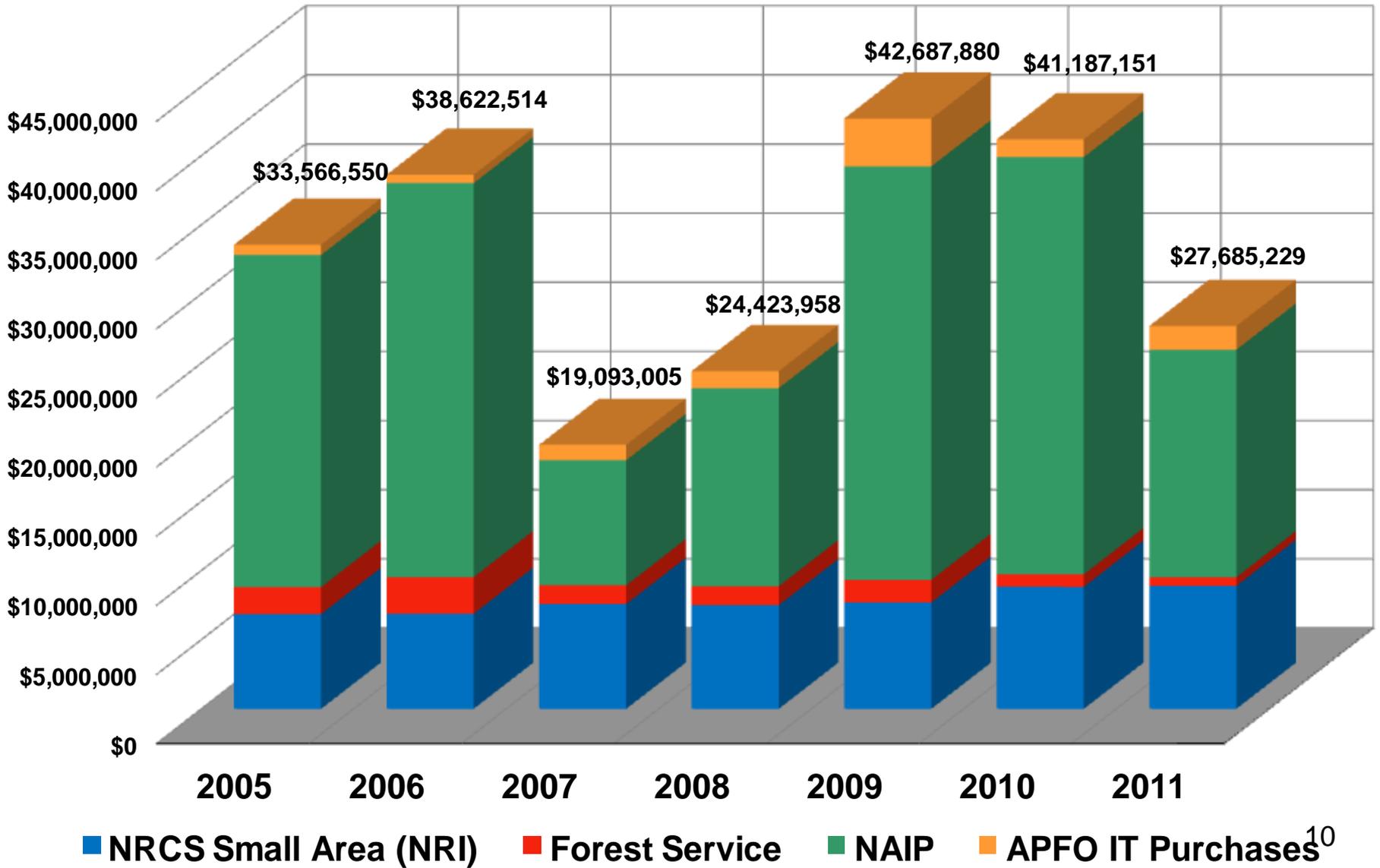
History of APFO Contract Awards

Total Annual Contract Awards



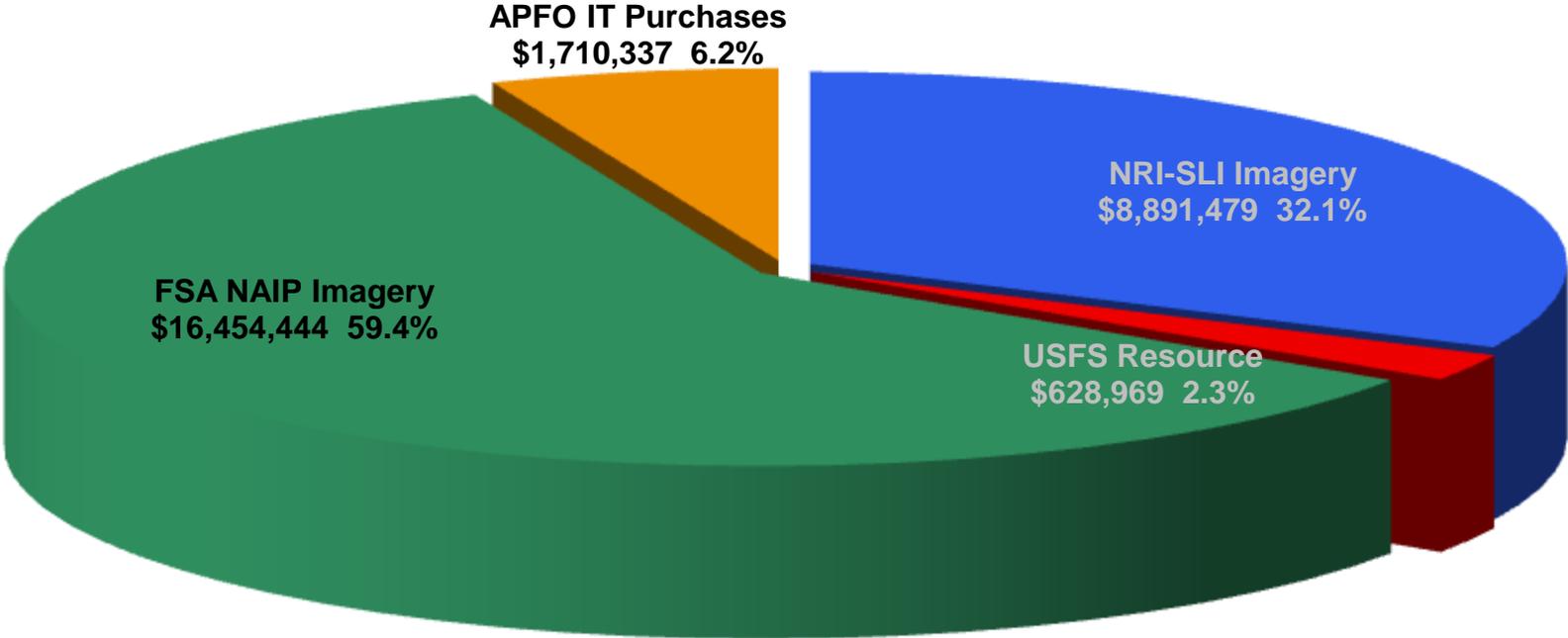
History of APFO Contract Award Totals

Total annual contract awards



Fiscal Year 2011 Contracts

Total Amount Awarded: \$27,685,229.40

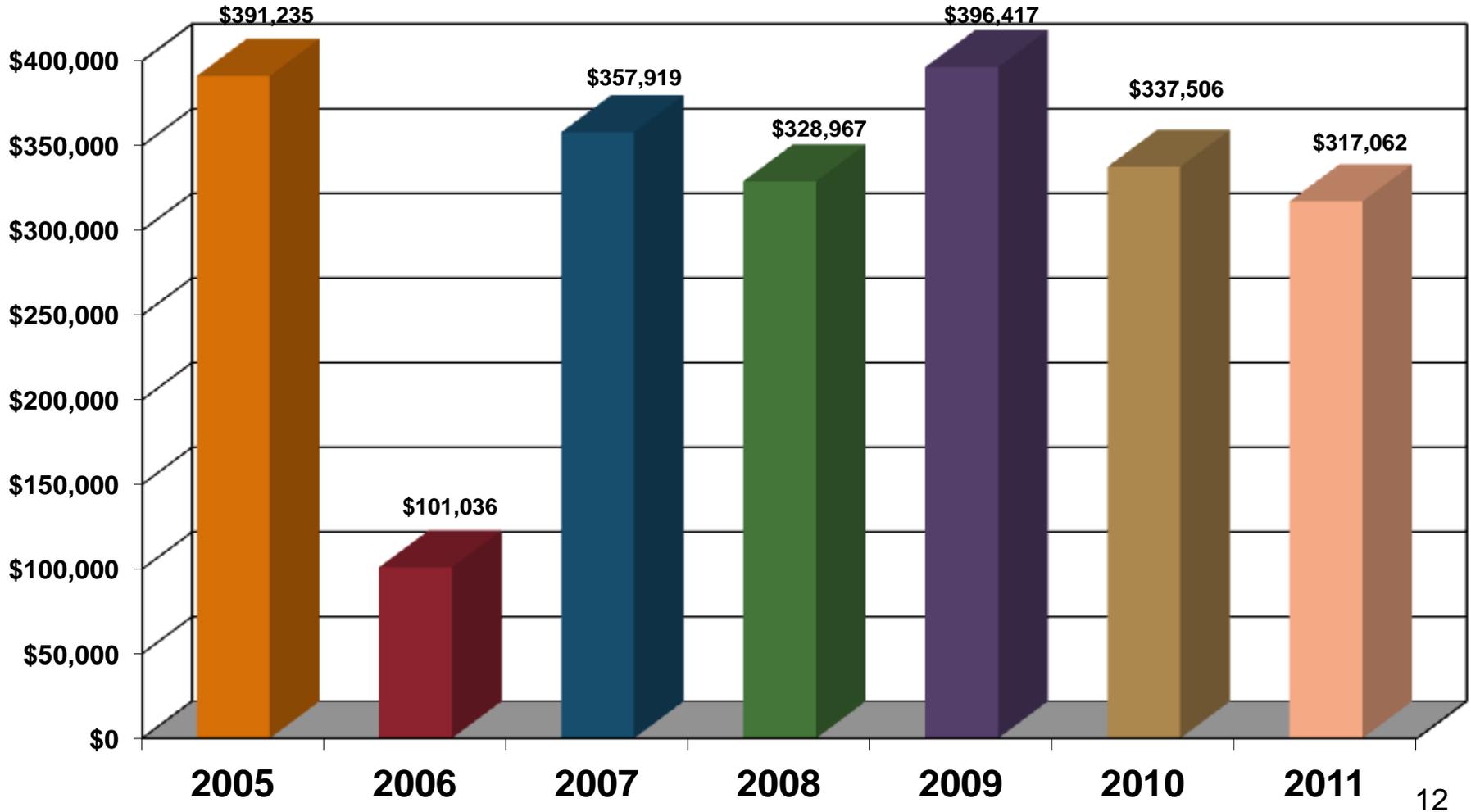


- NRI-SLI Imagery
- FSA NAIP Imagery

- USFS Resource
- APFO IT Purchases

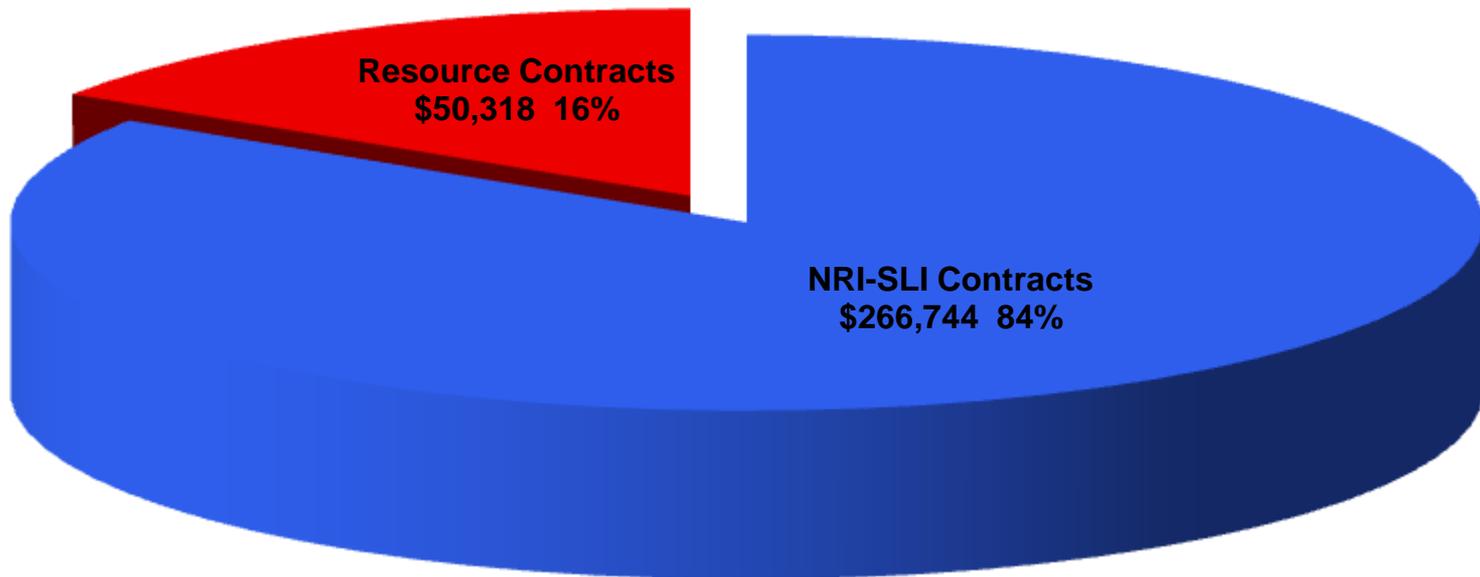
APFO Administrative Charges

2005 – 2011 History – Total Administration Charges



APFO Administrative Charges

FY 2011 TOTAL ADMIN. FEES: \$317,061.93



■ NRI-SLI Contracts

■ Resource Contracts

APFO Contracting Activities Agenda

NAIP

John
Mootz

FSA

SAC

Jacque
La Croix

NRCS

IT

Jacque
La Croix

APFO

Resource

Michelle
Clifford

USFS



??? QUESTIONS ???